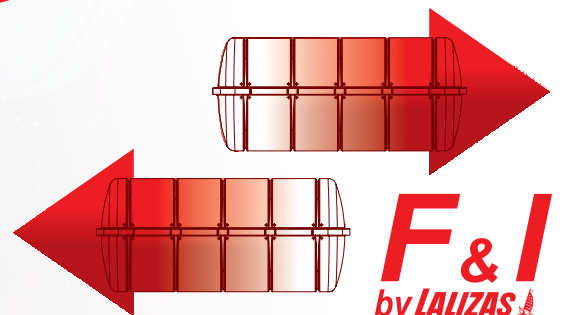


LALIZAS 
LifeSaving

Fast & Independent Liferaft Exchange

Liferaft Compliance as a Service



F&I
by LALIZAS 

Fast & Independent Liferaft Exchange



Having years of experience in the global market, by manufacturing and distributing lifesaving equipment worldwide, LALIZAS pays particular attention to listening & then to understanding their partners' needs, providing them with solutions that optimise a vessel's operations.

LALIZAS F&I is a **unique proposal to Ship Managers/ Owners** for a **simple and fast liferaft exchange with no contract & no commitment** from the Ship Manager's/ Owner's side.

F&I embraces the most beneficial aspects of the traditional liferaft 'ownership' model while also offering the operational benefits of liferaft 'exchange'.

As a member of the F&I Liferaft Exchange by LALIZAS, when a Ship Manager/Owner needs a number of liferafts, they can make the request to LALIZAS and will be then provided with **immediate ownership of newly serviced & fully approved liferafts** of same capacity & type with the ones that are currently on board (utilizing current stowage/ cradle arrangements), ensuring the vessel's compliance with the IMO standards.

F&I is available in **key ports around the world**, with the support of **95+ Liferaft Service Stations authorised by LALIZAS** as well as a great number of **exchange locations & collection points**.

Regardless of the location where the exchange operation may take place, F&I offers the convenience of a **single point of contact**, which is LALIZAS, both for the management of liferafts' due dates (monitoring system of 90-60-30 days) as well as for invoicing.

F&I has been designed without the need of complex agreements (no entry or exit costs) being purely **customer centric**. This is a genuine alternative to the traditional 'ownership-service' or to the 'no ownership-rental' offer which currently exists in the market today.

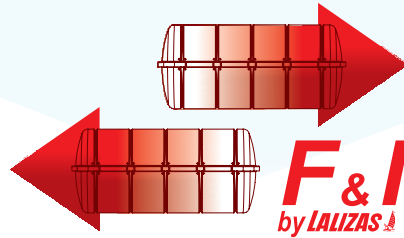
F&I will bring more towards the marine safety industry & LSA generally **by simplifying & focusing on providing a 'Service'**; for F&I that service is simple: **constant compliance**.

LALIZAS 
LifeSaving



A New Horizon Today

**Prioritizing global availability before brand
whilst never forcing you into a contract**



Liferaft Service

Liferaft Rental

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✓ No single OEM brand restriction

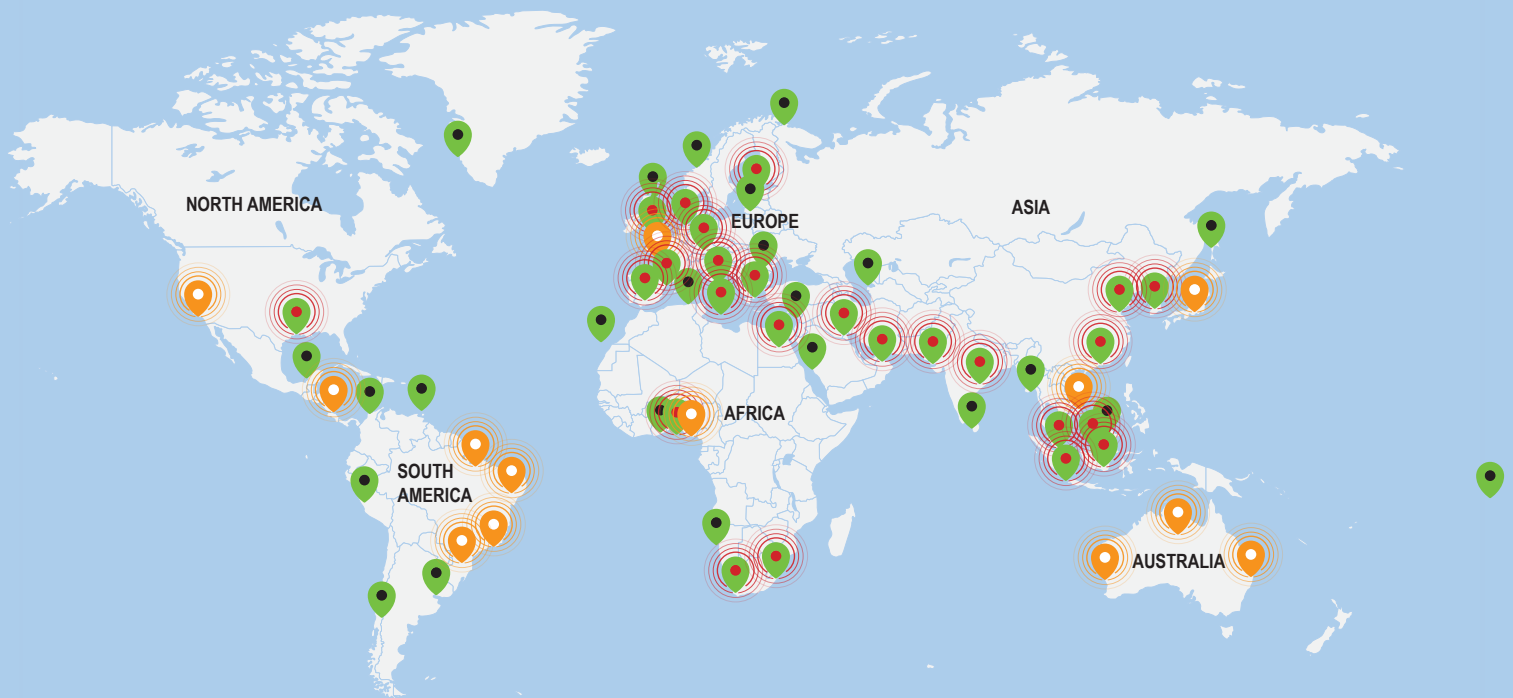
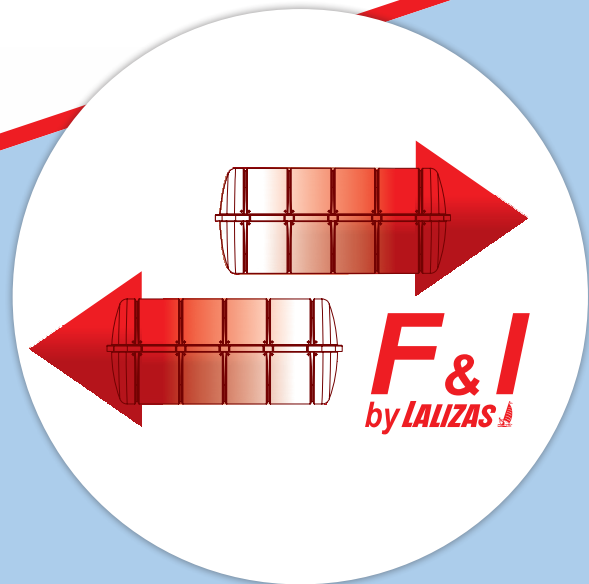
✓ No contracts therefore
no exit or termination penalties

✓ Immediate liferaft exchange

✓ Immediate ownership of newly
serviced & approved liferafts

- Certificate due date monitoring (90, 60 & 30 days prior)
 - Single point of contact & invoicing
 - Full services with minimum port stay

Available in ALL world's key ports



● Service Station (F&I provided upon request & availability)

● Exchange Hub (F&I exchange partner)

● Exchange Hub expected to be completed by the end of 2024